

## Price list, August 2011

All product information, prices and terms are subject to change without notice.



### Matriks Doc 3/4

Suggested retail price for a one company Matriks Doc license with unlimited sessions and including first year of Annual Maintenance. Annual Maintenance is always included with the purchase of a new license.

USD 2,716.00 for Non EU residents

EUR 3.024,00 for EU residents

### Matriks Automate 2

Suggested retail price for a one company Matriks Automate license with unlimited sessions and including first year of Annual Maintenance. Annual Maintenance is always included with the purchase of a new license.

USD 4,760.00 for non EU residents

EUR 3.024,00 for EU residents

### Annual Maintenance

The Annual Maintenance fee is per year and invoiced automatically. To get reinstated on Annual Maintenance cost the period lost plus a full penalty year. Suggested retail price on Annual Maintenance for:

Matriks Doc is USD 434 per year for Non EU residents and 302 for EU residents

Matriks Automate is USD 762 per year for Non EU residents and 302 for EU residents

### Services

#### *Remote Development and Services:*

Price pr. begun hour: EUR 110,00 Excl. VAT (for territories where VAT are applicable)

\* All remote work requires unattended Teamviewer/Remote Desktop access. Goto meeting and other attended access is not preferred due to time-zone coordination and technical challenges.

#### *On site Development and Services:*

Price pr. begun hour (including transportation time): EUR 200,00 Excl. VAT (for territories where VAT are applicable)

\* Any transportation/hotel/etc. costs are billed separately.

#### *Remote integration (merge) of Matriks products into modified Database:*

Fixed price: EUR 600,00 Excl. VAT (for territories where VAT are applicable)

#### Services Payment Terms:

Must be paid in full within 14 days, regardless of any other/previous payment terms like those negotiated for Matriks product purchases.

## **Partner Development Support Plan**

When signing up as a Matriks Solution Provider, you can decide to participate in our development support plan or not. The Support Plan allows you to customize our objects and receive Matriks Support on customized Matriks objects. Partners who chose not to participate in the support plan can still sell our products and Matriks will be available to assist with customizations and installations. The Development Support Plan fee is per year and invoiced automatically. The Partner discount do not apply to the Development Support Plan as the product is designed for our partners.

USD 1,380.00 per year for non EU residents  
EUR 950,00 per year for EU residents

## **Partner Discounts**

Partner Discounts apply to the suggested retail price on our products except the Development Support Plan.

*Large Volume Sales:* We aim to cooperate with our partners in a way where they take care of both sales and implementation by themselves. We offer necessary support with sales as well as implementation. Large volume sales discount require regular Matriks sales, participation in our Development Support Plan, a minimum of five license sales per year or that a Matriks solution is an integrated part of the partners vertical. We offer 50% partner discount on Large Volume Sales.

*Regular Sales:* We cooperate with partners in a way where they take care of both sales and implementation by themselves. We offer necessary support with sales as well as implementation. The partners typically do not have a strategy with Matriks products and sales volumes are random. We offer 30% partner discount on Regular Sales.

*Referral Fee:* We cooperate with partners who do not wish to take on sales work or implementation, they are familiar with Matriks products and refer to us when they meet the need at their customer. We offer 15% referral fee if the customer decides to purchase the product directly with us. We offer 15% partner discount if the customer decides to purchase from the partner.

\* End users are not eligible for partner discounts.